

Position: Development Associate
Organization: Ballet Arkansas
Location: Little Rock
Type: Full-time

Join Ballet Arkansas as a Development Associate - Fueling the Arts through Fundraising!

Do you possess a deep love for the arts, an affinity for dance, and a flair for fundraising? If so, Ballet Arkansas invites you to step into the spotlight as our next Development Associate. In this pivotal role, you'll take center stage in propelling our organization's fundraising initiatives to new heights, with a primary focus on grant writing, individual and corporate donor engagement, and the art of donor stewardship. If you're driven, knowledgeable about dance, experienced in grant writing, and have a proven track record in successful fundraising, we're eager to welcome you to our passionate team.

Key Responsibilities:

1. Unearth Funding Opportunities: Embark on a quest to research, identify, and pursue grant opportunities that will bolster Ballet Arkansas' programs and visionary endeavors.
2. Cultivate Lifelong Donor Bonds: Craft and nurture meaningful relationships with individual and corporate donors, enticing their unwavering support for our artistic mission.
3. Craft Compelling Narratives: Channel your creative talents to produce persuasive grant proposals, sponsorship packages, and captivating fundraising materials.
4. Choreograph Fundraising Galas: Play a vital role in orchestrating fundraising events and campaigns that captivate the community and elevate donor engagement.
5. Harmonize with Marketing: Collaborate seamlessly with our dynamic marketing team to effectively convey our mission and showcase our impact to potential patrons.

Essential Qualifications:

- Dance Enthusiast: A profound appreciation for the art of dance, underpinned by your unwavering passion for the performing arts.

- Fundraising Virtuoso: Proven experience in grant writing and a stellar track record of exceeding fundraising targets, both in the individual and corporate spheres. Inexperienced fundraisers need not apply.
- Masterful Communication: Command of both written and verbal communication, allowing you to tell our story with conviction and clarity.
- Meticulous Organizer: Exceptional organizational skills and an eagle eye for detail to manage a diverse range of projects simultaneously.
- Soloist & Team Player: Ability to thrive both independently and as an ensemble member, seamlessly juggling multiple projects.
- Results-Driven: A mindset that constantly strives for measurable results.

Benefits:

- Competitive Compensation: Commensurate with your extensive experience, offering a well-deserved financial reward.
- Performance-Based Encore: Expect performance-based bonuses throughout the year, including a retirement plan match.
- Work-Life Balance: Enjoy the perks of a full-time position with paid time off, vacation days, and sick leave.
- Health & Wellness: Stay at the top of your game with gym membership, parking privileges, and health and wellness benefits.
- Front-Row Access: Revel in the world of dance with complimentary tickets to Ballet Arkansas performances and exclusive events.

If you are a passionate advocate for the arts, an accomplished fundraiser, and you're ready to contribute to the flourishing journey of Ballet Arkansas, we encourage you to take a bow and apply today. Share your resume and a captivating cover letter outlining your grant writing and fundraising expertise. We're eagerly anticipating your performance!